## **Business Intelligence and Market Research**

Times	Name	Topic
9.30 - 9.45	Daryl Burrowes - Sales Director, HomeSecure.ie	Financially Beneficial Business Partnerships
9.45 - 10.00	Ciaran Flanagan - Managing Director, Idea	How successful development companies exploit brand to add value to their companies
10.00 - 10.15	Gerard Mahon - Property Negotiator and Valuer, BV Commercial Real Estate Advisors	Developing Rural and Regional Ireland — A future Prospect?
10.15 - 10.30	Enda McGuane - Managing Director, Winters Property	Build to Rent/Collective Living Developments — Scaling development to manage costs!
10.30 - 10.45	TJ Walsh - Director, Townlink Construction	How to build a thriving Construction Sector in a time of tight margins and skills shortage
10.45 - 11.00	Derek Dunne - Customs Compliance Manager, Quality Freight Ltd	The Benefits of Customs Approved Economic Operator status post Brexit
11.00 - 11.15	Coffee Break & Networking	
11.15 - 11.30	Aidan Lehane - CEO & Managing Director, Pay Per Click Ireland LTD	How To Win Online With Your Business – 4 Keys To Success
11.30 - 11.45	Ciara Halloran - Client Development Manager, Irish Management Institute (IMI),	Leading Into the Future

## Finance, Tax, Legal & Regulations

Times	Name	Topic
11.45 - 12.00	Paula Thornton - Pension Consultant/Business Manager, CPAS (CIF Pension Administration Services)	Mandatory Pensions for the Construction Sector
12.00 - 12.15	Alan Brady - Employer Relations Officer, Department of Employment Affairs and Social Protection	DEASP Supports for Employers
12.15 - 12.30	Malachy Kearney - Senior Associate, Kennedys	Alternative Finance Options for the Construction Industry
12.30 - 12.45	Joe Behan - Managing Director, Behan Dispute Resolution	The ever changing face of dispute resolution in construction
12.45 - 1.00	Peter Brady - Co-Founder & CFO, Invoicefair	Supply Chain Finance - Beyond the Banks
1.00 - 1.45	Lunch Break & Networking	
1.45 - 2.00	Dominic O'Shaughnessy - Tax Associate, William Fry Tax Advisors	The Potential for Capital Allowances in the Development of Data Centres in Ireland
2.00 - 2.15	Conor Feeney - Business Development Manager, Castlehaven Finance	Effective Finance for Development
2.15 - 2.30	Olga Gaffney - Senior Solicitor, AMOSS Solicitors	An overview of the EU General Data Protection Regulation
2.30 - 2.45	Brian Quinn - Associate, Quigg Golden	Contractual awareness and risk management.
2.45 - 3.00	Gerard Gibney - Business Development Manager, Coface - UK & Ireland	Credit Insurance — Assisting Manufacturers to grow their export markets and trade safely.
3.00 - 3.30	Coffee Break & Networking	
3.30 - 3.45	Mick Creedon - Chairperson, Local Employment Service Network	Developing communities by supporting employers' needs benefits all
3.45 - 4.00	Patrick Bamming - CTA & Data Protection Officer (TUEV), Datasona Ltd.	General Data Protection Regulations (GDPR) for construction companies

## **Lean Construction**

Times	Name	Торіс
4.00 - 4.15	Jason Casey - Operations Manager, Ardmac & Dr. Avril Behan - Chartered Geomatics Surveyor, DIT	Transforming Ireland's Construction Sector through Lean Adoption
4.15 - 4.30	Vincent Leonard - Director, LBS Partners	The 10 Wastes of the Construction Sector and 10 Solutions
4.30 - 4.45	Eddie McNally - Business Management Consultant	Lean in Construction: Effective and sustainable use of Lean Tools.

All presentations/timetables are subject to change. Please check with onsite event timetable on the day.